

# 4<sup>th</sup> PROFESSIONAL BUSINESS VALUATION COURSE

4, 5 & 6 AUGUST 2018 \* 9:00 AM - 5 PM

Organised jointly by  
The Business  
Valuers Association  
of Malaysia (BVAM)  
& The International  
Association of  
Certified Valuation  
Specialists (IACVS)



Venue:

National Institute Of Valuation (INSPEN),  
Persiaran INSPEN, Kajang, Selangor, Malaysia

## INTRODUCTION:

The prevailing business and economic condition affect a company's valuation. The value of a company is determined with the help of professional insight, along with an in-depth knowledge of valuation techniques and methodologies. Knowing what an asset is worth and what determines that value is a pre-requisite for intelligent decision making, in choosing investments for a portfolio, in deciding the appropriate price to pay or receive in a takeover and in making investments, as well as financing and dividend choices while running a business. We can make reasonable estimates of value for most assets, and the same fundamental principles determine the values of all types of assets, real as well as financial.

## OBJECTIVE:

This is a Course created for ambitious up-and-coming and even seasoned practitioners who want to bolster their skills to create and maintain a thriving practice and acquire an international qualification in Business Valuation and be involved in business valuations in Malaysia. It will provide the fundamentals of each approach to valuation, together with limitations and caveats on the use of each, as well as extended examples of the application of each. At the end, participants should be able to :-

- Understand the Valuation Process
- Value "problem" firms, such as financially troubled firms and startup firms
- Understand the DCF, Asset and Multiple Approaches to Value
  - Provide Critiques of these Approaches

## QUALIFICATION:

In order to qualify for this Course and to sit for the IACVS Examination you must meet ONE of the following requirements:-

- (a) be a Registered Valuer
- (b) have an Accounting Qualification/Experience
- (c) possess a Valuation Degree or any other University Degree

Material for the Course is by IACVS and will be given upon registration, in soft copy and hard copy to enable reading and preparation ahead of the Course.

## COURSE DETAILS

### DAY 1 – SATURDAY, 4 AUGUST 2018 - BEST PRACTICES FOR BUSINESS VALUATIONS

*Sr Elvin Fernandez (President of BVAM), Certified Trainer by IACVS*

### DAY 2 – SUNDAY, 5 AUGUST 2018 - REPORTING AND CASE ANALYSIS

*Jowis Ng (Member of MIA and ACCA), 10 years of Corporate Finance Experience*

### DAY 3 – MONDAY, 6 AUGUST 2018 - BEST PRACTICE FOR VALUING INTANGIBLES

*Dato' Sr Lau Wai Seang, (President of RISM), Certified IP Valuer by the World Trade Institute University of Bern, Switzerland/Intellectual Property Corporation of Malaysia (MyIPO)*

## EXAM DETAILS

SATURDAY, 18 AUGUST 2018

– EXAMINATION

Administered by officials from IACVS.

After passing this Course Exam and upon submission of a simple case report and upon obtaining approval, participants can become a Certified Valuation Specialist and a Member of IACVS with the 1st year's Membership Fee waived.

(BVAM is a Malaysia Charter Member of IACVS)



Valuers \* Accountants \* Equity Research Professionals \*  
Corporate Financial Officers \* GM/VP/AVP/Manager M & A  
\* Portfolio Managers -Corporate Restructuring \*  
Commercial and Investment Bankers \* Securities Analysts  
Investment Officers \* Corporate Treasurers

Participants will obtain a Certificate of Attendance and become eligible for membership with IACVS AND BVAM

"Applied for"

10  
CPD  
HOURS



# PROFESSIONAL BUSINESS VALUATION COURSE

4 – 6 AUGUST 2018

## REGISTRATION FORM

Name of Participant: \_\_\_\_\_  
(please state the name as how you would like it to appear in your Certificate)

Job Title : \_\_\_\_\_

Organisation : \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_ Country : \_\_\_\_\_

Tel : \_\_\_\_\_ Fax : \_\_\_\_\_

Mobile : \_\_\_\_\_ Email : \_\_\_\_\_

Qualification: \_\_\_\_\_  
(please attach relevant copies of Certificates/University Degrees)

*Please email this registration form together with the supporting qualifications and the bank-in slip as proof of payment or WhatsApp us at 019-3535084 as seats are limited. We will confirm your registration on a first-come-first-serve basis by return e-mail.*

Contact persons:-

- (1) Sr Mohd Zamri bin Awang - 019-3535084  
BUSINESS VALUERS ASSOCIATION MALAYSIA (BVAM)  
National Institute of Valuation (INSPEN)  
Persiaran INSPEN, 43000 Kajang, SELANGOR  
Tel No : 03-89118800 (Ext: 1162) or 019-3535084  
Fax No. : 03-89223891  
Email : [zamri@inspen.gov.my](mailto:zamri@inspen.gov.my)

- (2) Nor Juliana bt Majuki – 03-89118800 or 0137794915  
Email: [norjuliana@jinspen.gov.my](mailto:norjuliana@jinspen.gov.my)

- (3) Thila Ganesan – 03-22829699 (Ext. 158/129)  
Email: [thila@khongjaafar.com.my](mailto:thila@khongjaafar.com.my)

### PAYMENT DETAILS

REGISTRATION FEE OF RM3,500 to be made to:-

ACCOUNT: BUSINESS VALUERS ASSOCIATION MALAYSIA

BANK: CIMB BANK BERHAD

ACCOUNT NUMBER: 8602484305

*Refund Policy: No refunds will be given. If you cannot attend, after registration, you may appoint another suitable person to attend in your stead.*